

6 Ways Veteran Small Business Owners Can Mentally Weather Any Storm



So while the Great Cessation of 2020 is unlike anything entrepreneurs have ever experienced, it's good practice to mentally prepare oneself for any eventuality that could threaten a business. Whether it's a product or a service, entirely virtual or operating out of a brick-and-mortar establishment, this will not be the only tough time to get through.

Robert McLaughlin is a small-business owner and a disabled Air Force veteran who served from 2007 to 2012. He now runs a number of businesses from his home in Philadelphia, most notably HD Dog Services, a canine training and care company he started in 2015 while attending school.

The brutal landscape created by the novel coronavirus has hit him as hard as anyone else, but you still hear a hint of humor in every word he says.

"I launched two companies last year, and it's been a rough patch but I'm doing everything I can," McLaughlin said. "I just try to tell people you can still find mental health in this environment. I would never have had the ideas to open these other businesses without first having [the] dog business."

McLaughlin isn't worried about the days ahead, regardless of COVID-19 or whatever else the world might throw his way, and he wants to offer advice to others in his position. Despite being Rated Best of Philadelphia in 2018, his business is

struggling, just like so many others. Here's what he does about it.

1. Put in a Hard Day's Work

When McLaughlin doesn't have a dog to train, he's not sitting at home doing nothing. He's still networking, going back to the principal foundations of small-business marketing that made him a success. He's reaching out to people on Instagram, fishing for big clients and thinking about the next phase for his business.

"I just network like crazy," he said. "You never know, if someone got a brand new puppy before the quarantine, they might need someone to help them with it. You have to understand the markets at hand and have the confidence to reach out."

2. Think Like an Entrepreneur

It takes guts and hard work to go into business for oneself. Did those guts and that work ethic go away just because more people are staying at home? It doesn't mean it's time to pack up and find a job; maybe it's time to just roll into a different business.

McLaughlin started two new businesses this year. One is an offshoot of his pet training company, but the other provides business startup advice to fellow Philadelphians, as well as marketing and sales services -- all experience he gained while starting his first business.

"I hadn't done too much with HD Business Solutions until now," he says. "It's been sitting around ... but with everyone trying to figure out new ways to make money, I've made myself available to train new people, act as a think tank or just get someone started."

3. Make the Next Step

It might make sense for a company to fold during the quarantine, but that doesn't mean it has to be permanent. Some companies might even consider using this time to create the next step in scaling up their business.

Maybe a coffee shop has wanted to make renovations or change its look but couldn't afford to miss revenues to make those changes. Maybe some equipment needed vital repairs. There could be any number of reasons to hold off on making improvements -- improvements that would have halted a business.

McLaughlin had been waiting to create an online dog training college based on the solutions he uses in his everyday business. He's using this time to figure out a business plan and how to raise capital.

"I keep telling everybody this is the business renaissance time frame," he says. "You're going to figure it out or you're not, but we'll see who's still standing when this is all over. ..."



California Sub-Bid Request Ads

TAFT ELECTRIC COMPANY
 1694 EASTMAN AVENUE, VENTURA, CA 93003
 Phone: (805) 642-0121 • Fax: (805) 650-9015
 Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Agency: **CITY OF SANTA CLARITA**
HSIPL-5450(093) Signal Modification On Soledad Canyon Road At 5 Intersections
ENG-19-20-C3019

Location: **Santa Clarita, CA**

BID DATE: April 30, 2020

Scope of work/Trades:

Traffic Control, Concrete Ramps, Sidewalks, Curbs and Gutters, AC Paving, Striping and Signage

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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San Francisco Bay Area Rapid Transit District
34.5kV Cable Replacement and Fiber Optic Cable Installation, R-Line, RCP to RRY
Contract No. 15EJ-182

BID DATE: May 5th, 2020 @ 2PM

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Clear & Grub, Contaminated Soil, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding AC Concrete, Instrumentation, Landscape, Masonry, Paving, General Piles, Precast Structural, Rebar, Shoring, Signs, Stray Current, Stripes & Markers, Survey

SUPPLIERS: Aggregate, Fabric, Lumber, Misc. Metals, Sheet Pile, Precast Utility, Ready Mix, Steel Fabrication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents are available free of charge from the owner after registering on the BART portal located at suppliers.bart.gov. You may view the documents during business hours at our office located at 1 Harbor Center, Suite 200, Suisun City, CA 94585. We can also provide you with a link to download plans and specifications. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at jmiranda@shimmick.com.

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, or related assistance or services may contact our estimator Matt Buck at mbuck@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Eric Minkler at (510) 777-5000.



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 Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

TULE ELK PARK EARLY EDUCATION SCHOOL
NEW CLASSROOM BUILDING

SAN FRANCISCO, CA

SFUSD Project #11904

BID DATE: April 30, 2020 @ 2:00pm

ESTIMATE: \$2,700,000

CONTACT:

Kelsey Godfrey bid@arntzbuilders.com

Trades needed but not limited to: Earthwork, Site Utilities, Structural Concrete, Rebar, Site Concrete, Landscape, Rough Carpentry, Fiber Cement Siding, Structural Steel, Chain link Fence, Building Insulation, Roofing and Waterproofing, Sheet-metal Flashings and Trim, HMF, Wood Doors and Hardware, FRP Doors, Hardware Install, Aluminum Windows and Storefronts, Electrical, Architectural Woodwork, Drywall, Ceramic Tile, Acoustical Ceilings, Flooring, Epoxy Flooring, Painting, Plumbing, HVAC, Survey, Scaffolding, Fire Stopping, Joint Sealants, Visual Display Units, Signage, Toilet Accessories, Roller Shades, Entrance Mats, FEC, Roof Specialties and Accessories.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

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Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Modify signal and lighting system, place RHMA
and roadway excavation
Hwy 12/160 Rio Vista
Caltrans #03-2H6404**

BID DATE: April 29, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Type III Barricade, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Alternative Temporary Crash Cushions, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Report, Sweeping, Treated Wood Waste, Temporary Fencing, Clearing & Grubbing, Imported Borrow, Geosynthetic Reinforcing Fabric, Piezometer, Bonded Fiber Matrix, Compost, Geosynthetic Filter Fabric, AC Dike, Tack Coat, Cold Plane AC, Concrete Pipe, Prefabricated Vertical Drain (Wick Drains), Steel Pipe, Abandon Culvert, Minor Concrete, Delineator, Pavement Marker, Milepost Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Traffic Count Station, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



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REQUEST FOR DBE/LIABE/LBABE/SBE/VSBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Taxiway V and Taxiway B (Phase 1)
Pavement Rehabilitation South Field
Oakland International Airport
Port of Oakland AIP 3-06-0170-(FUTURE)
Project #2020-03-A2**

BID DATE: April 29, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Storm Water Pollution Prevention Plan and Perform All Storm Water Reporting Tasks, Survey, Traffic Control, Joint Seal, Slurry Seal, Pavement Marking, Electrical, Adjust Utilities to Grade, Tack Coat, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Bids/RFPs/RFOs/Permits tab at the Port of Oakland website at: <https://www.portofoakland.com/business/bids-rfps/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE/LIABE/LBABE/SBE/VSBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE/LIABE/LBABE/SBE/VSBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer



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Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Napa County Airport
Taxiway H, Section 1 Reconstruction
PW20-20 AIP Project No. 3-06-0162-041-2019
Napa County**

BID DATE: April 30, 2020 @ 11:30 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Airfield Safety and Traffic Control, Construction Staking & Layout, Quality Control Program, SWPPP, Fencing, Field Office, Lime Treatment, Multi-Axial Geogrid, Recycled Base, Emulsified Asphalt Tack Coat, Pavement Markings, Underground, Catch Basin with Solid Cover, Structural Concrete, Airfield Electrical, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



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Contact: Donat Galicz

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Dublin High School Parking Lot Addition
8151 Village Parkway, Dublin, CA
Dublin Unified School District**

BID DATE: May 6, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Striping, Electrical/Signalization, Minor Concrete, Landscape & Irrigation, Construction Area Signs, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

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California Sub-Bid Request Ads

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:

**WASHWATER TANK SEISMIC IMPROVEMENTS AND
CLEARWELL SEISMIC IMPROVEMENTS PROJECTS**
(J-1750 / 1751)

Owner: Santa Fe Irrigation District
Location: Rancho Santa Fe, CA
Bid Date: May 7, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, Micropile, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Steel Roof Deck, Roofing, Sheet Metal, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Aluminum Windows, Glazing, Painting and Coatings, Cathodic Protection, Equipment, Electrical and Instrumentation

Plans and Specifications: Bidders can obtain an electronic copy of the Contract Documents on the District's website at www.sfidwater.org. On that website there is a link to www.ebidboard.com which hosts the full set of Contract Documents. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**PROGRESSIVE DESIGN-BUILD PUMP STATIONS IMPROVEMENTS
REDWOOD CITY PUMP STATION**

Owner: Silicon Valley Clean Water
Location: Redwood City, CA
Bid Date: May 14, 2020 @ 2:00 P.M.

J.F. Shea / Parsons, a Joint Venture

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

JF Shea/Parsons JV is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, Geotextiles, AC Paving, Chain Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete Vaults, Masonry, Structural Steel, Miscellaneous Metals, Waterproofing, Roofing, Sheet Metal, Sealants, FRP Doors/Frames/Hardware, Overhead Rapid Coiling Doors, Painting & Coatings, ID Devices, Fire Protection Specialties, Toilet Accessories, Piping, HVAC, and Equipment

Plans and Specifications: Email your request to lori.olivas@jfshea.com.
Plans may also be viewed at our Walnut Office.

JF Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. JF Shea/Parsons JV expects potential subcontractors to be bondable. JF Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

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City College of San Francisco
RFP 2020 - 073

As Needed Moving and Storage Services
Bid Date: May 12, 2020 @ 3:00 PM

INTERESTED?

PLEASE CONTACT PETER VARGUS
Phone: 510-773-2452

Email: peter.vargus@crownwms.com
14826 Wicks Blvd, San Leandro, CA 94577



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225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified MBE/WBE/DBE/OBE/SBE subcontractors, suppliers, and truckers for the following project:

**ACORN NO. 1, DERBY, SCENIC & SCENIC EAST
RESERVOIRS REHABILITATION
DANVILLE & SAN RAMON
EBMUD 2153**

Bids: May 20, 2020 @ 1:30 pm

DEMOLITION - SAW-CUTTING - HAZMAT HANDLING - GRADING - EXCAVATION - FILL - CONCRETE - SHOT-CRETE - REBAR - WATERPROOFING - ROOFING - TANK CONSTRUCTION - PAINTING - INDUSTRIAL COATINGS - STRUCTURAL STEEL - BOLTING - MECHANICAL - ELECTRICAL - HVAC - PIPELINE - PLUMBING - FIRE PROTECTION - CRANE EQUIPMENT - HANDRAILS - GUARDRAILS - LADDERS - GRATINGS - RAILINGS - DOORS / WINDOWS - FENCING - TRUCKING - HYDROSEEDING - LANDSCAPING - PAVING

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE/DBE/OBE/SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Building Resiliency Through Support: How Construction Firms Can Take Care of Their Employees

[Article was originally posted on Autodesk Construction Cloud Blog. [constructionblog.autodesk.com](https://www.autodesk.com/insights/constructionblog)]

By Grace Ellis,

We all know that having a foundation and solid structural support while building is critical. Without internal reinforcement, a structure can be compromised by outside factors such as winds and earthquakes. And today more than ever, your teams, just like your projects, require full support.

During these unique times, new challenges such as feeling disconnected while managing remote workloads can take a toll on an employee's mindset. However, with the right efforts and strategies in place, construction firms can help build a more resilient workforce ready to overcome both current and future obstacles.

"A crisis is when it is most important for leaders to uphold a vital aspect of their role: making a positive difference in people's lives. Doing this requires leaders to acknowledge the personal and professional challenges that employees and their loved ones experience during a crisis."

– McKinsey

Fortunately, support can come in many forms. To better understand how companies and leaders can comprehensively support their employees – pro-

fessionally, emotionally, mentally, and even technologically – through crisis and beyond, we spoke to experts and leaders both inside and outside the construction industry. Here's what we learned.

Home Meets Work: Managing a New Convergence

Whether we like it or not, we are allowing co-workers access to personal parts of our life, including our kids, messy kitchens, and pets. For many professionals in the construction industry, this new reality can at times feel overwhelming. "It's a time when our personal and work lives are coming together through our screens in ways we could have never anticipated," said Rita Giacalone, Ph.D., Global Head of Culture, Diversity & Belonging at Autodesk.

Since joining Autodesk, Rita has helped spearhead transformative corporate culture initiatives. In the last few months, her team has had to adapt in order to guide managers on how to help their teams cope with new hurdles. "It's really up to us as managers to care for our teams and to create the space where people can bring whatever it is that they're experiencing," she noted.

Her team has identified four strategies, applicable to companies across a range of industries, to help managers support their teams effectively:

1. Care Authentically: Put your oxygen mask on first and don't forget to take care of your-

self first. Create limits and set boundaries. For your team, build psychological safety, model vulnerability, listen opening, and be present.

2. Establish Inclusive Work Practices: Set virtual working "norms" for your team, set expectations and responsibilities, and document as much as possible to improve clarity.
3. Overcommunicate: This is the time we should err on the side of overcommunicating. Build transparency and trust through open and consistent communication.
4. Create a Sense of Belonging: Connect beyond the work. Share experiences and build a sense that we are all in this together.

We'll unpack some of the below key themes as it relates to construction.

Care Authentically: Creating Psychological Safety in a Crisis

In 1999, Amy Edmondson, professor at Harvard Business School, identified a shared concept exhibited by many high performing teams: psychological safety, or the ability to expose one's authentic self without fear of negative consequences.

Visit link for the full article:

<https://constructionblog.autodesk.com/support-mental-health-construction/>

6 Ways Veteran Small Business Owners Can Mentally Weather Any Storm

Continued from page 1

The people who didn't stay under a blanket at home are probably coming out on top."

4. Adapt to Survive

The current value of time is likely much different than it was six months ago. McLaughlin said you shouldn't be too rigid with personal standards. Some may even find the new ways work better than the old.

In short, it's time to survive and don't be afraid to fail if you learn a good lesson from it.

McLaughlin has totally revised his pricing to make training more affordable for more people. In the end, he brings home the same amount for the same number of hours. It even afforded him the ability to run his business without traveling to locations, saving even more money.

"It does leave me exposed because I'm not there to physically show people the way to correct the way to do things," he cautioned. "But, you know,

it's really fun because I don't look at things as if I'm going to fail or if I'm worried about a bad review."

5. Figure Out Your Strengths

If a business model isn't doing well in the face of an economic downturn, McLaughlin recommends that people go back to square one and decide what they love and what they're good at -- something that might be a sustainable business in the short term.

"Everyone specializes in something," he said. "I try to tell people that all the time. Even if you're only good at posting photos to Instagram, you can still make money. Bankers are freaking out right now, but have they tried offering financial advisory services on the side? I can give you three ideas right away, depending on what you do."

6. Freak Out Early

If it's time to have a breakdown, don't hold it in. Let it go. Get it out early and move on. Once the

fear of failure and freak out passes, the entrepreneurial spirit can take over and guide people into greener pastures.

"I would never tell someone to calm down," McLaughlin said. "I would actually encourage the opposite. Get it out of your system. Make it quick, and then immediately get online, get your ass moving and start looking at resources and what options you have."

This may mean you have to shutter your business temporarily, but it will keep you from taking deeper losses. No one should risk their personal lives and finances to try to keep a failing business afloat.

Besides, you can always revisit that business when the market recovers.

SOURCE:

<https://www.military.com/veteran-jobs/career-advice/6-ways-veteran-small-business-owners-can-mentally-weather-any-storm.html>



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11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

ELK GROVE-FLORIN ROAD BRIDGE AND WIDENING PROJECT

Contract No. 4417,
Federal Aid Project No. BRLS 5924(142)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER:
COUNTY OF SACRAMENTO
9660 Ecology Lane, Sacramento, CA 95827

REVISED BID DATE: May 7, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, BRIDGE REMOVAL, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sacounty-bids.net/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

ANNUAL STREET OVERLAY /
REHABILITATION 2018-20
Project No. 2019.0050, Bid No. 19-20.005
Local Business Enterprise Goal Assigned is 25%

OWNER: CITY OF SAN LEANDRO
835 East 14th Street, 2nd Floor,
San Leandro, CA 94577

BID DATE: APRIL 30, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FOAM AC RECYCLING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, PIPELINE VIDEO INSPECTION, ROADSIDE SIGNS, SHORING, STRIPING, SURVEY/STAKING, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, PERMEABLE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids/default.asp>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS ROUTE 99 -
CONSTRUCTION ON STATE HIGHWAY
IN SUTTER COUNTY IN AND NEAR YUBA CITY
FROM 0.1 MILE NORTH OF SMITH ROAD
TO ROUTE 20

Contract No. 03-1G7004, Disabled Veteran
Business Enterprise Goal Assigned is 3%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED BID DATE: APRIL 28, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, SHOULDER BACKING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: ERIC ALLRED
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS RTE 12/160
STATE HIGHWAY IN SACRAMENTO COUNTY NEAR RIO VISTA ON ROUTE 12 FROM 0.6 MILE EAST OF SACRAMENTO RIVER BRIDGE TO 5.2 MILES WEST OF MOKELUMNE RIVER BRIDGE AND ON ROUTE 160 FROM 3.6 MILES NORTH OF THREE MILE SLOUGH BRIDGE TO 2.7 MILES SOUTH OF CIRCLE DRIVE
CONTRACT NO. 03-2H6404
FEDERAL AID PROJECT NO. ACHSST-X067(082)E
Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: APRIL 29TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONSTRUCTION AREA SIGNS, DRAINAGE WICK ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, PAVEMENT MILLING, ROADSIDE SIGNS, ROADWAY EXCAVATION, RUMBLE STRIP, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL AND ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: JACK SHEWMAKER
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

OAKVILLE TO OAK KNOLL REACH - GROUP D
PW 20-28
Outreach for MBE/WBE
OWNER: COUNTY OF NAPA
 1195 Third Street, Napa, CA 94599

BID DATE: MAY 7TH, 2020 @ 11:30 A.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND DEMO, SWPPP, TEMPORARY & PERMANENT EROSION CONTROL, SURVEY, LANDSCAPE AND IRRIGATION, FENCE, UNDERGROUND, TRUCKING, WATER TRUCKS, ENVIRONMENTAL FEATURES, WATER CONTROL & DIVERSION

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or are available to view at the office of the Napa County Public Works Department at 1195 3rd Street in Napa, CA.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the WBE/MBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: QUINN HANCE
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

NAPA COUNTY AIRPORT
TAXIWAY H SECTION 1 RECONSTRUCTION PW
20-20

AIP Project No. 3-06-0162-041-2019
Disadvantaged Business Enterprise Goal Assigned is 5.5%

BID DATE: APRIL 30, 2020 @ 11:30 A.M.

OWNER: NAPA COUNTY
 1195 Third Street, Room 310, Napa, CA 94559

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, HYDROSEEDING, LIME TREATMENT, MINOR CONCRETE, PAVEMENT MILLING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, EDGE DRAIN, HORIZONTAL DRAIN, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.countyofnapa.org/PublicWorks/CurrentProjects/>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.





California Sub-Bid Request Ad

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PAVEMENT RESTORATION AT CESAR CHAVEZ MIDDLE SCHOOL BID NO. 20.133

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER:

HAYWARD UNIFIED SCHOOL DISTRICT
24411 Amador Street, Hayward, CA 94544

REVISED BID DATE: APRIL 30th, 2020 @ 11:00 A.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CRACK SEALING, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or on the Owner's site at <https://www.husd.us/purchasing> then select "Active Bids and Proposals".

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PAVEMENT RESTORATION AT HAYWARD HIGH SCHOOL BID NO. 20.134

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER:

HAYWARD UNIFIED SCHOOL DISTRICT
24411 Amador Street, Hayward, CA 94544

BID DATE: APRIL 30th, 2020 @ 11:00 A.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or on the Owner's site at <https://www.husd.us/purchasing> then select "Active Bids and Proposals".

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PAVEMENT RESTORATION AT SOUTHGATE ELEMENTARY SCHOOL BID NO. 20.131

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER:

HAYWARD UNIFIED SCHOOL DISTRICT
24411 Amador Street, Hayward, CA 94544

REVISED BID DATE: APRIL 30th, 2020 @ 11:00 A.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

LIME TREATED BASE SUPPLIER, LIME TREATMENT, MINOR CONCRETE, ROADWAY EXCAVATION, SAWCUTTING, SLURRY SEAL, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or on the Owner's site at <https://www.husd.us/purchasing> then select "Active Bids and Proposals".

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PAVEMENT RESTORATION AT LONGWOOD ELEMENTARY SCHOOL

Bid No. 20.128,

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER:

HAYWARD UNIFIED SCHOOL DISTRICT
24411 Amador Street, Hayward, CA 94544

BID DATE: APRIL 28, 2020 @ 11:00 A.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <https://www.husd.us/purchasing> then select "Active Bids and Proposals".

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PAVEMENT RESTORATION AT BRET HARTE MIDDLE SCHOOL

Bid No. 20.132,

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER:

HAYWARD UNIFIED SCHOOL DISTRICT
24411 Amador Street, Hayward, CA 94544

BID DATE: APRIL 28, 2020 @ 11:00 A.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, MINOR CONCRETE, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <https://www.husd.us/purchasing> then select "Active Bids and Proposals".

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 829-9220
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com

Golden Gate Constructors (GGC)
is preparing a bid as a Prime Contractor
for the project listed below:

SFO TAXIWAY B5 REHABILITATION

Contract No. 11100.61,

AIP No. 3-06-0221-072-2020

OWNER:

CITY AND COUNTY OF SAN FRANCISCO

San Francisco International Airport
P.O. Box 8097, San Francisco, CA 94128

BID DATE: APRIL 30, 2020 @ 2:00 P.M.

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CEMENT TREATED BASE SUPPLIER, COLD PLANE, ELECTRICAL, ROADWAY EXCAVATION, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sfoconstruction.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Patrick McDonald
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE, MBE, WBE, DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Oakville to Oak Knoll Reach -
Group D, PW 20-28

Owner: County of Napa
Engineers' Estimate: \$4,723,317
BID DATE: May 7, 2020 @ 11:30 AM

Items of work include but are not limited to: Water Pollution Control, Erosion Control, Hydroseed, Irrigation, Water Truck, Water Diversion, Habitat Structure, Fence, Planting, Clear & Grub, Tree Removal, 5000 Gallon Irrigation Tank Design & Install, Construction Staking and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 Fax: (562) 946-3823
Lead Estimator: Brandon Morlet • Email: Brandon.Morlet@kiewit.com

Owner: Orange County Water District
Project Name: Groundwater Replenishment System Final Expansion Plant 2 Secondary Effluent Pipeline Rehabilitation Project - Contract No. GWRS-2020-01
Location: 22212 Brookhurst Street, Huntington Beach, CA 92646
Bid Date: May 26, 2020 at 2:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (US EPA), the Small Business Administration (SBA), the CA DOT DBE Certification Program (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The **GWRS Final Expansion Plant 2** project is to be expanded by 30 MGD to a total production capacity of 130 MGD. In order to provide enough influent to the AWTF to produce 130 MGD of product water, additional secondary effluent from the Orange County Sanitation District's (OCS D) Plant 2 must be conveyed to the AWTF to supplement secondary effluent received from Plant 1. The work includes rehabilitation of approximately 15,700 feet of an existing 66-inch reinforced concrete pipe (RCP) pipeline. The existing 66-inch RCP pipeline is located on the west side of the Santa Ana River at/near the outside toe of the levee and extends from just south of Garfield Avenue to OCS D's Plant 2 in Huntington Beach.

Kiewit is requesting quotes for various areas of work including but not limited to: Land surveying, asbestos abatement, lead abatement, trucking and hauling, dewatering, shoring and underpinning, tunneling, boring and jacking, driven pile, directional drilling, cathodic protection, CCTV inspection, CIPP, FRP/HDPE slip lining, steel casing slip lining, asphalt paving, curbs and gutter, mechanical insulation and fiberglass reinforced plastic process pipe.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

This is a public works project and is subject to state prevailing wage rates. The Project is financed in part by the Clean Water State Revolving Fund (CWSRF) administered by the EPA and is therefore subject to the American Iron and Steel ("AIS") Provisions, DBE Program requirements and the Davis-Bacon Related Acts.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law.

REQUEST FOR CERTIFIED SMALL BUSINESS SUBCONTRACTORS & SUPPLIERS

From All SBE, SDB, MBE, WBE, VOSB, SDVOSB & HubZone Subcontractors/Sub-consultants/Suppliers/Vendors registered as a SBE business for:

Project Name: P242 Missile Magazine, Naval Weapons Station Seal Beach
Owner: NAVFAC Southwest

Reyes Construction is requesting bids in the areas described, but not limited to:

(Subcontractors) Surveying, QC, Landscaping, Asphalt Paving, Reinforcing Steel, Electrical & Communication, Waterproofing, Trucking, Dirt Import & Export, Wick Drains, Blast Door System, Canopy/Ventilation, Handrail, Paint & Coatings, Electronic Security System, Geotechnical Engineer, Concrete Deck Shoring.

(Suppliers): Ready Mix Concrete, aggregates, PVS Pipe & Fittings, Reinforced Concrete Pipe (RCP), HDPE Pipe Fittings, Geotextile, Misc. Metals, BMP Materials, Precast Concrete, Topsoil, Rubber Fender.

Please submit quotes by April 29th, 2020

REYES CONSTRUCTION, INC.
State License Number 507561
1383 South Signal Drive, Pomona, CA 91766 • Phone: 909-622-2259 ? Fax: 909-622-3053
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

- 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
- 2) Sharefile- please send an email request to estimating@reyesconstruction.com

Please fax quotes to: 909.622.3053



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

HAYWARD EXECUTIVE AIRPORT (SULPHUR CREEK) RUNWAY 10L/28R AND RUNWAY 10L/28R SAFETY AREA
CITY PROJECT NO. 621-06814
FAA AIP NO. 3-06-0103-022-2020
Disadvantaged Business Enterprise Goal Assigned is 7.3%

OWNER: CITY OF HAYWARD,
777 "B" Street, Hayward, CA 94541

REVISED BID DATE: MAY 15th, 2020 @ 2:00 P.M.
DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEAR AND GRUB/DEMOLITION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LANDSCAPING, MINOR CONCRETE STRUCTURE, REBAR, REBAR SUPPLIER, ROCK SLOP PROTECTION SUPPLIER, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or by visiting or writing to: City of Hayward Department of Public Works - Engineering & Transportation 777 "B" Street, 2nd Floor, Hayward, CA 94541-5007 (510) 583-4730.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin or Donat Galicz

REQUEST FOR DBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Hayward Executive Airport
Sulphur Creek Runway 10L/28R and
Runway 10L/28L Safety Area Improvements
City of Hayward**
BID DATE: May 15, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Quality Control Program, SWPPP, Temporary Check Dam, Inlet Protection, Temporary Muscle Wall, Airfield Construction Area Control, Sweepers and FOD Control, Clearing & Grubbing, Class 2 Separation Geotextile, Reinforced Concrete Pipe, Airfield Rated Concrete Double Box Culvert, Airfield Rated Catch Basin, Structural Concrete, Reinforcing Steel, Headwall with Rip-Rap, Seeding, Electrical, Aircraft Load Rated Concrete Intercept Handhole, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, breakout of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 650-9015
Contact: Arnold Tostado
Email: atostado@taftelectric.com

Invites sub-bids from qualified
MBE, DBE, WBE
businesses for the following project:

**Agency: LA County
HSIP-5953(757)
Las Virgenes Rd Traffic Signals
HSIP Project
Location: LA County
BID DATE: 5/19/2020**

Scope of work/Trades:

Traffic Control, Traffic Signal Material

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disadvantaged Business Enterprise, Women Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**GROUNDWATER REPLENISHMENT SYSTEM
PLANT 2 SECONDARY EFFLUENT PIPELINE REHABILITATION
CONTRACT NO.: GWRS-2020-01**

Owner: Orange County Water District

Location: Fountain Valley, CA

Bid Date: May 26, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, FRP Mortar Pipe, HDPE Pipe, Landscaping, Ready-Mix Concrete, Reinforcing Steel, and Cathodic Protection

Plans and Specifications: Email your requests to elizabeth.schmid@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Patrick McDonald
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE, MBE, WBE, DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2017 Storm Damage Repair, Phase 3 - Project Numbers 118077 & 118079
Owner: Contra Costa Water District Engineers' Estimate: \$554,000
BID DATE: May 6, 2020 @ 2:00 PM

Items of work include but are not limited to: Traffic Control, Electrical, Erosion Control, Water Trucks, Sweeper Trucks, Prepare WPCP, Construction Staking and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

UGE & ECS, Inc. is seeking a
Construction Project Manager/Supervisor/ Superintendent with Certification in Certified Safety Professional (CSP), Heavy Civil Engineer, Heavy Vertical Tunnel experience, All Construction OSHA Certifications such as Fall Protection, Excavation, Trenching and Soil Mechanics and more.

7 to 10 years of consistent experience managing very large projects.

This project is located at one of the Airports in San Diego or LAX.

This project pays well and starts in two to three weeks from now.

If interested, please send resume to
nancy@ugeecs.com.
Contact numbers are
O: 213-625-1016 or C: 310-894-3154.



SWINERTON

PROJECT NAME: 921 Howard St Apt. MEPPF & Solar Thermal
BID DATE: May 22th, 2020 at 3:00 PM

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a 20% SBE goal. Provide "Local Hiring and Business Program Requirements" and Prevailing Wage.

Building Construction Estimate is: \$106M

Scopes: Design Build MEPPF & Solar Thermal

Project Description:

The proposed project consists of an 18-story, 180-foot-high, high-rise residential-rental mixed-use building. No below grade program area is proposed. The residential units provide off-site inclusionary below market rate requirements for a separate project. Ground floor program includes retail and elevator lobby entrance for residents with access from Howard Street, vehicular parking with access from Tehama Street, single level residential units, bike parking and utility rooms. A private landscaped terrace for common residential use is located on the 3rd floor and private residential balconies are located at east facing units and residential units on the 8th floor facing Howard Street. An amenity space and laundry rooms are located on the 2nd floor with an additional laundry room located on the 2nd, 7th and 11th floors. The structure will be High-Rise Type I concrete frame with concrete shear walls and deep foundations.

Pre-Bid Meeting: Call in number on May 7th, 2020 at 10 am.

Call in number: 1 (646) 749-3122

Access Code: 127-299-613

<https://global.gotomeeting.com/join/127299613>

PLANS & SPECIFICATIONS:

<https://app.buildingconnected.com/public/565395ced928350a00e70b61/projects/5e9ddd16012b12003f332625>

Contact: John Collins

Tel: (415) 984-1326

Email To: jcollins@swinerton.com

Please submit your bid to John Collins via Building Connect or via email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all of its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at

<https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

nibbi

Project Name: 4840 Mission Street

Location: San Francisco, CA

Pre-Bid Call: May 6, 2020 @10:00am

Bid Date: May, 20, 2020 @2:00pm

Labor Reqs: Prevailing Wage

Project Schedule: Est. Start: Feb/March 2021

Nibbi Brothers has been selected as the General Contractor for the 4840 Mission Street project in San Francisco. We are in receipt of the 100% DD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for Demolition and abatement. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. We strongly encourage SBEs to bid and participate on this project. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Romulus Asenloo at the City and County of San Francisco Contract Monitoring Division via email or by phone, Romulus.asenloo@sfgov.org / (415) 581-2310. 4840 Mission Street will be one of the first major developments in the Excelsior District in nearly 25 years. This unique mixed-use development will extend from Mission Street, the Excelsior's commercial "Main Street," through to Alemany Boulevard, a major residential boulevard. The plus/minus 1.5 acre project site is currently occupied by the Valenti Marini Perata Funeral home. This large site provides a unique opportunity to establish a mixed-use, affordable housing development that includes quality public spaces, commercial spaces as well as providing a new home for the community based Mission Neighborhood Health Clinic. The overall development site is plus/minus acres and includes up to 137 below market rate affordable rental units over a new plus/minus 10,000 square foot Clinic and a plus/minus 6,000 square commercial space. 100% of the units are affordable. The development includes 39 residential parking stalls that are not visible from the street that are located partially below grade and accessed from Alemany Blvd at the lowest end of the site. Mission Street, being the high quality transit corridor, supports the proposal for providing minimal parking for the affordable housing, prioritizing residents who do not own or require individual vehicles, as San Francisco's transit first policy.

For any questions on accessing this bidding software, please contact Kristin Medwick, Sr. Precon & Estimating Coordinator via email, kristin@nibbi.com.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call 1-800-800-8534
or visit us at www.sbeinc.com



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

OBAG II Roadway Resurfacing on Various Locations - Project No. 17508
Federal Aid No. STPL-5101(031)
Disadvantaged Business Enterprise Goal Assigned is 8%

OWNER: CITY OF PLEASANTON
123 Main Street, Pleasanton, CA 94566
BID DATE: MAY 13th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, CREEK SEALING, ELECTRICAL, EMULSION SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FOAM AC RECYCLING, STRIPING, TRUCKING, WATER TRUCKS, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or from the City of Pleasanton, 200 Old Bernal Avenue, Pleasanton, or on the City's website and Ebidboard.com.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to San Francisco HRC certified LBE & NPE firms, for the construction of:

**SOUTHEAST WATER POLLUTION CONTROL PLANT
POWER FEED AND PRIMARY SWITCHGEAR UPGRADES, WW-662R**
Engineer's Estimate: \$29,000,000 - \$34,000,000

Bid Date & Time: May 21, 2020 at 2:00 P.M.

Project Location: San Francisco, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project: General Engineering, General Building, Insulation / Acoustical, Concrete, Drywall, Electrical, Earthwork & Paving, Glazing, HVAC, Landscaping, Painting & Decorating, Plumbing, Roofing, Solar, Reinforcing Steel, Structural Steel, Concrete / Related Services, Doors, Gates, & Activating Devices, Waterproofing.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA
Ken Leef, Project Procurement Manager
bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

The City has a surety bond program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the San Francisco Public Utilities Commission. For further information contact: Jennifer Elmore at (415) 217-6578.

The SFPUC has adopted a Project Labor Agreement (PLA) which will apply to this Project. All contractors must sign a letter of assent, binding the contractor to the terms of the PLA.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

County of Sonoma
OBAG 2 - River Road Pavement Rehabilitation
Federal Aid No. STPL 5920(167)
BID DATE: May 12, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Water Pollution Control, Develop Water Supply, Project Funding ID Signs, Construction Area Signs, Traffic Control System, Flagging, Portable Changeable Message Sign, Clearing & Grubbing, AC Dike, Cold Plane AC, Machine Spiral Wound PVC Pipelines, Construct Well Monument, Pavement Marker, Roadside Signs, Midwest Guardrail System, Striping, Rumble Strip, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer



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